ICG INVESTMENT CONSULTING GROUP

Advisory Fee Schedule

Account Value	Annual Fee
< $500,000	1.5%
$500,000 - $1,000,000	1.25%
$1,000,000 - $2,000,000	1.00%
$2,000,000 - $3,000,000	0.95%
$3,000,000 - $5,000,000	0.85%
$5,000,000 - $10,000,000	0.75%
$10,000,000 - $20,00,000	0.65%
$20,000,000 +	Negotiable

What is included:

Investment Management Services:
Tactical investing strategies - Investment Process Brochure
Relative strength analysis - Investment Process Brochure
ETF's and individual equities are our primary choices of investment vehicles
Risk management strategies

Investment Planning Services:
Personal Wealth Planning
Estate Planning strategies
Tax Planning strategies
Social Security Income analysis
Pension Analysis
Federal benefits consulting services - (Medicare)
Corporate executive services - (stock options, restricted stock, equity-based grants)
Small business retirement plans - (defined benefit plans, defined contribution plans)

What is not included:

ETFs (Exchange Traded Funds) have expense ratios. They do not have 12b-1 or loads fees like mutual funds.

Fee Schedule is subject to individual account sizes, not household size. <u>Each account/household portfolio will be considered for negotiated fee/calculated fee that may establish a fee between this and the stated schedule.</u>

Fees for PIM program include advisory services, performance measurement, transaction costs, custody services and trading. Fees are based on the assets in the account and are assessed quarterly. Advisory accounts are not designed for excessively traded or inactive accounts and may not be suitable for all investors. During periods of lower trading activity, your costs might be lower if our compensation were based on commissions. Please carefully review the Wells Fargo Advisors Financial Network advisory disclosure document for a full description of our services, including fees and expenses. The minimum account size for this program is $50,000. Investment products and services are offered through Wells Fargo Advisors Financial Network, LLC, (WSFN), Member FINRA/SIPC. The Investment Consulting Group is a separate entity of WSFN.